

## 1. Interpretation

### 1.1. In these Conditions:

'BUYER' means the person who accepts a quotation of the Seller for the sale of the Goods or whose order for the Goods is accepted by the Seller.

'GOODS' means the goods (including any instalment of the goods or any parts for them) which the Seller is to supply in accordance with these Conditions. In the context of these terms and conditions the Goods also includes services contracted by the Buyer from the Seller.

'SELLER' means Percival Aviation Ltd.

'CONDITIONS' means the standard terms and conditions of sale set out in this document and (unless the context otherwise requires) includes any special terms and conditions agreed in writing between the Buyer and Seller.

'CONTRACT' means the contract for the purchase and sale of the Goods.

'WRITING' includes email, telex, cable, facsimile transmission and comparable means of communication.

1.2. Any reference in these Conditions to any provision of a statute shall be construed as a reference to that provision as amended, re-enacted or extended at the relevant time.

1.3. The headings in these Conditions are for convenience only and shall not affect their interpretation.

## 2. Basis of the Sale

2.1. The Seller shall sell and the Buyer shall purchase the Goods in accordance with any written quotation of the Seller which is accepted by the Buyer or any written order of the Buyer which is accepted by the Seller, subject in either case to these Conditions, which shall govern the Contract to the exclusion of any other terms and conditions subject to which any such quotation is accepted or purported to be accepted or any such order is made or purported to be made, by the Buyer.

2.2. No variation to these Conditions shall be binding unless agreed in Writing between the authorised representatives of the Buyer and the Seller.

2.3. The Seller's employees or agents are not authorized to make any representations concerning the Goods unless confirmed by the Seller in Writing. In entering into the Contract, the Buyer acknowledges that it does not rely on any such representations which are not so confirmed.

2.4. Any advice or recommendation given by the Seller or its employees or agents to the Buyer or its employees or agents as to the storage, application or use of the Goods which is not confirmed in Writing by the Seller is followed or acted upon entirely at the Buyer's own risk and accordingly the Seller shall not be liable for any such advice or recommendation which is not so confirmed.

2.5. Any typographical, clerical or other error or omission in any sales literature, quotation, acceptance of offer, invoice or other documentation or information issued by the Seller shall be subject to correction without any liability on the part of the Seller

## 3. Orders and Specifications

3.1. No order submitted by the Buyer shall be deemed to be accepted by the Seller unless and until confirmed in Writing by the Seller's authorised representative.

3.2. The Buyer shall be responsible to the Seller for ensuring the accuracy of the terms of any order (including any applicable specification) submitted by the Buyer and for giving the Seller any necessary information relating to the Goods within a sufficient time to enable the Seller to perform the Contract in accordance with its terms.

3.3. The quantity, quality, description of and any specification for the Goods shall be those set out in the Seller's quotation (if accepted by the Buyer) or the Buyer's order (if accepted by the Seller).

3.4. Where sample Goods are provided for the Buyer's acceptance and are deemed acceptable by the Buyer, the Buyer will provide written confirmation that the Goods are acceptable and approved for use.

3.5. No order which has been accepted by the Seller may be cancelled by the Buyer except with the agreement in Writing of the Seller and on terms that the Buyer shall indemnify the Seller in full against all loss (including loss of profit), costs (including the cost of all labour and materials used), damages, charges and expenses incurred by the Seller as a result of cancellation. The minimum charge for such cancellation will be 25% of the total value of the Goods ordered.

## 4. Price of Goods

4.1. The price of Goods shall be the Seller's quoted price at the date of acceptance of the order (provided the quoted price is still valid).

4.2. The price is exclusive of any applicable value added tax (or any other similar tax), which the Buyer shall be additionally liable to pay to the Seller.

4.3. The Seller reserves the right, by giving notice to the Buyer at any time before delivery, to increase the price of the Goods to reflect any increase in cost to the Seller which is due to any factor beyond the control of the Seller (Such as without limitation, any foreign exchange fluctuation, currency regulation, alteration of duties, significant increase in the costs of labour, materials or other costs of manufacture), any change in delivery dates, quantities or specifications for the Goods which is requested by the Buyer or any delay caused by any instructions of the Buyer or failure of the Buyer to give the Seller adequate information or instructions.

4.4. Except as agreed in writing and where the Seller agrees to deliver the Goods, all prices given by the Seller are exclusive of transport, packaging and insurance costs.

## 5. Terms of Payment

5.1. Subject to any special terms agreed in Writing between the Buyer and the Seller, the Seller shall be entitled to invoice the Buyer for the price of the Goods on or at any time after delivery of the Goods. Should the Buyer wrongfully fail to take delivery of the Goods, the Seller shall be entitled to invoice the Buyer for the price at any time after the Seller has tendered delivery of the Goods (or as the case may be) after the Seller has notified the Buyer that the Goods are ready for delivery.

5.2. Subject to any special terms agreed in Writing between the Buyer and the Seller, the Buyer shall pay the price of the Goods within 30 days of the date of the Seller's invoice. The time of payment of the price shall be the essence of the Contract. Receipts for payment will be issued only upon request. Invoices in respect of defective Goods (where the defect is reported to the Seller in Writing before the due date for payment of the relevant invoice in accordance with Clause 4 of the section entitled "Warranties and Liability" below) shall be payable within 30 days of the date of delivery to the Buyer of the repaired or non-defective Goods.

5.3. If the Buyer fails to make any payment on the due date then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to:

5.3.1 Cancel the Contract or suspend any further deliveries to the Buyer;

5.3.2 Charge the Buyer interest (both before and after any judgement) on the amount unpaid, at the rate of 4% per annum above Barclays Bank base rate from time to time, until payment in full is made (a part of a month being treated as a full month for the purpose of calculating interest).

5.3.3 If the Buyer fails to pay any instalment of the price due under the Contract on the date it becomes payable, the whole of the balance of the price then outstanding shall become payable immediately.

## **6. Delivery**

6.1. Delivery of the Goods shall be made to the Buyer's premises at any time after the Seller has notified the Buyer that the Goods are ready for delivery or, if some other place for delivery has been specified by the Buyer and agreed by the Seller, by the Seller delivering the Goods to that place. When the Buyer and Seller agree to delivery of the Goods other than at the Seller's premises, the Seller shall be under no obligation under Section 32 (2) of the Sale of Goods Act 1979.

6.2. Any dates quoted for delivery of the Goods are approximate only and the Seller shall not be liable for any delay in delivery of the Goods however caused. Time for delivery shall not be of the essence of the Contract unless previously agreed by the Seller in advance of the quoted delivery date upon giving reasonable notice the Buyer.

6.3. Where the Goods are to be delivered in instalments, each delivery shall constitute a separate Contract and failure by the Seller to deliver any one or more of the instalments in accordance with these Conditions or any claim by the Buyer in respect of any one or more instalments shall not entitle the Buyer to treat the Contract as a whole as repudiated.

6.4. If the Seller fails to deliver the Goods (or any instalment) for any reason other than any cause beyond the Seller's reasonable control or the Buyer's fault and the Seller is accordingly liable to the Buyer, the Seller's liability to the excess (if any) of the cost to the Buyer (in the cheapest available market) of similar goods to replace those not delivered over the price of the Goods.

6.5. If the Buyer fails to take delivery of the Goods or fails to give the Seller adequate delivery instructions at the time stated for delivery (otherwise than by reason of any cause beyond the Buyer's reasonable control or by reason of the Seller's fault) then, without prejudice to any other right or remedy available to the Seller, the Seller may:

6.5.1. Store the Goods until actual delivery and charge the Buyer for the reasonable costs (including insurance) or storage; or

6.5.2. Sell the Goods at the best price readily obtainable and (after deducting all reasonable storage and selling expenses) account to the Buyer for the excess over the price under the Contract or charge the Buyer for any shortfall below the price under the Contract.

6.5.3. Failure by the Buyer to pay any sums due under any other contract between the Seller and the Buyer or any sums due for an instalment where the Goods are delivered by instalments, will entitle the Seller to withhold delivery until all debts due to the Seller from the Buyer are paid in full.

6.6. Where the Goods are supplied for export from the United Kingdom, the Contract is subject to the Seller obtaining necessary export licenses and all other relevant consents, authorisations and permits relating to the export of the Goods.

6.7. The Buyer shall be responsible for complying with any legislation or regulations governing the importation of the Goods into the country of destination and for the payment of any duties on them.

6.8. The Buyer undertakes not to offer the Goods for resale in any country designated as a sensitive destination by the Department of Trade and Industry of the United Kingdom, at or before the time the Buyer's order is placed or to sell the Goods to any person if the Buyer knows or has reason to believe that person intends to resell the Goods in any such country.

6.9. The Buyer shall in the event of a short or non-delivery of the Goods notify the Seller in Writing within 3 days from the time stated for delivery. If the Buyer fails to adhere to this obligation the Seller shall not be responsible for any partial or total loss or damage for short or non-delivery of the goods.

6.10. In the event of short delivery the Seller's liability shall be limited at the Seller's option to make up the delivery or allowing credit in respect thereof.

## **7. Risk and Property**

7.1. Risk of damage to or loss of the Goods shall pass to the Buyer:

7.1.1. In the case of Goods to be delivered at the Buyer's premises, at the time of delivery to the Buyer's premises.

7.1.2. In the case of Goods to be delivered otherwise than at the Buyer's premises, at the time of delivery or, if the Buyer wrongfully fails to take delivery of the Goods, the time when the Seller has tendered delivery of the Goods.

7.2. Notwithstanding delivery and the passing of risk in the Goods or any other provision of these Conditions, the property in the Goods shall not pass to the Buyer until the Seller has received in cash or cleared funds payment in full of the price of the Goods and all other Goods agreed to be sold by the Seller to the Buyer for which payment is then due.

7.3. Until such time as the property in the Goods passes to the Buyer, the Buyer shall hold the Goods as the Seller's fiduciary agent and Bailee and shall keep the Goods separate from those of the Buyer and third parties and properly stored, protected and insured and identified as the Seller's property, but the Buyer shall be entitled to resell or use the Goods in the ordinary course of its business.

7.4. Until such time as the property in the Goods passes to the Buyer (and provided the Goods are still in existence and have not been resold), the Seller shall be entitled any time to require the Buyer to deliver up the Goods to the Seller and if the Buyer fails to do so forthwith, to enter upon any premises of the Buyer or any third party where the Goods are stored and repossess the Goods.

7.5. The Buyer shall not be entitled to pledge or in any way charge by way of security for any indebtedness any of the Goods which remain the property of the Seller, but if the Buyer does so all moneys owing by the Buyer to the Seller shall (without prejudice to any other right or remedy of the Seller) forthwith become due and payable.

7.6. If the Goods are destroyed prior to the buyer making payment in full for all or any of the Goods in accordance with these conditions, the Buyer shall receive and hold the proceeds of any insurance monies relating to such Goods as trustee for the Seller and shall at the direction of the Seller forthwith pay over such proceeds to the Seller.

## **8. Warranties and Liability**

8.1. Subject to these Conditions set out below, the Seller warrants that the Goods will correspond with their specification at the time of delivery and will be free from defects in material and workmanship for a period of 12 months from the date of shipment.

8.2. The above warranty is given by the Seller subject to the following conditions:

8.2.1. The Seller shall be under no liability in respect of any defect in the Goods arising from any drawing, design or specifications supplied by the Buyer.

8.2.2. The Seller shall be under no liability in respect of any defect arising from fair wear and tear, wilful damage, negligence, abnormal working conditions, failure to follow the Seller's instructions (whether oral or in writing), misuse or alteration or repair of the Goods without the Seller's approval.

8.2.3. The Seller shall be under no liability under the above warranty (or other warranty, condition or guarantee) if the total price for the Goods has not been paid by the due date for payment.

8.2.4. The Buyer will be responsible for all transportation and insurance costs for returning Goods to the designated

point of return stated by the Seller. The Buyer will be responsible for any import duties, taxes and customs clearance fees associated with the return of Goods. The Seller will meet the costs of transportation and insurance for Goods being returned after repair or exchange.

8.2.5. The above warranty does not extend to parts, materials or equipment expressly specified by the Buyer. In such instances, the Buyer shall only be entitled to the benefit of any warranty or guarantee as is given by the manufacturer to the seller.

8.3. Subject as expressly provided in these Conditions and except where the Goods are sold to a person dealing as a consumer (within the meaning of the Unfair Contract Terms Act 1977), all warranties, conditions or other terms implied by statute or common law are excluded to the fullest extent permitted by law.

8.4. Any claim by the Buyer which is based on any defect in the quality or condition of the Goods or their failure to correspond with specification shall (whether or not delivery is refused by the Buyer) be notified in Writing to the Seller within 7 days from the date of delivery or (where the defect or failure was not apparent on reasonable inspection) discovery of the defect or failure. If delivery is not refused and the Buyer does not notify the Seller accordingly, the Buyer shall not be entitled to reject the Goods and the Seller shall have no liability for such defect or failure and the Buyer shall be bound to pay the price as if the Goods had been delivered in accordance with the Contract. In no event shall the Buyer be entitled to reject the Goods on the basis of any defect or failure which is so slight that it would be unreasonable for him to reject them.

8.5. The repair or replacement under warranty of Goods will be subject to the following conditions:

8.5.1. On contacting the Seller, the Buyer should state if they are pursuing a warranty claim. Supplier Quality Department personnel will then work with the Buyer to determine if the reported defect meets the criteria under the Contract for warranty remediation. This process may involve the Buyer performing some diagnostic actions in relation to the problem.

8.5.2. All Goods being returned must be packaged suitably. Failure to do so may invalidate warranty on any claims arising from unsuitably packaged products.

8.5.3. Where any valid claim within the warranty period in respect of the Goods is based on any defect in the quality or condition of the Goods or their failure to meet specification is notified to the Seller in accordance with these Conditions, the Seller shall be entitled to replace the Goods (or the part in question) free of charge or, at the Seller's sole discretion, refund to the Buyer the price of the Goods (or a proportionate part of the price), but the Seller shall have no further liability to the Buyer. In the event of replacement, the replacement becomes the property of the Buyer on an exchange basis.

8.5.4. In the case of misuse, the Buyer will be contacted to decide the course of action including a) scrapping the part or product, b) return of the product unrepaid c) offer a replacement with a new or refurbished part which will be invoiced at full price.

8.5.5. Any Buyer that has been supplied with the Seller's Goods or have purchased via a reseller or third party, should in the first instance contact the reseller or third party supplier for support.

8.6. Returns made do not include root cause analysis.

8.7. For Goods returned during the warranty period for repair, the Seller will add up to 30 days warranty extension or equal to the return period, whichever is less. This excludes third party products.

8.8. Except in respect of death or personal injury caused by the Seller's negligence, the Seller shall not be liable to the Buyer by reason of any representation (unless fraudulent) or any implied warranty, condition or other term or any duty at common law or under the express terms of the Contract, for any indirect, special or consequential loss or damage (whether for loss of profit or otherwise), costs, expenses or other claims

for compensation whatsoever (whether caused by the negligence of the Seller, its employees or against otherwise) which arise out of or in connection with the supply of the Goods or their use or resale by the Buyer and the entire liability of the Seller under or in connection with the Contract shall not exceed the price of the Goods, except as expressly provided in these Conditions.

8.9. The Seller shall not be liable to the Buyer or be deemed to be in breach of the Contract by reason of any delay in performing or any failure to perform, any of the Seller's obligations in relation to the Goods, if the delay or failure was due to any cause beyond the Seller's reasonable control.

Without prejudice to the generality of the foregoing, the following shall be regarded as causes beyond the Seller's reasonable control:

8.9.1. Act of God, explosion, flood, tempest, fire or accident.

8.9.2. War or threat of war, terrorism, sabotage, insurrection, civil disturbance or requisition.

8.8.3. Acts, restrictions, regulations, bye-laws, prohibitions or measures of any kind on the part of any governmental, parliamentary or local authority.

8.9.4. Import or export regulations or embargoes.

8.9.5. Strikes, lock-outs or other industrial actions or trade disputes (whether involving employees of the Seller or of third party).

8.8.6. Difficulties in obtaining raw materials, labour, fuel, parts or machinery.

8.8.7. Power failure or breakdown in machinery.

## **9. Indemnity**

9.1. If any claim is made against the Buyer that the Goods infringe or that their use or resale infringes the patent, copyright, design, trade mark or other industrial or intellectual property rights of any other person, then unless the claim arises from the use of any drawing, design or specification supplied by the Buyer, the Seller shall indemnify the Buyer against all loss, damages, costs and expenses awarded against or incurred by the Buyer in connection with the claim or paid or agreed to be paid by the Buyer in settlement of the claim, provided that:

9.1.1. The Seller is given full control of any proceedings or negotiations in connection with any such claim.

9.1.2. The Buyer shall give the Seller all reasonable assistance for the purposes of any such proceedings or negotiations.

9.1.3. Except pursuant to a final award, the Buyer shall not pay or accept any such claim or compromise any such proceedings without the consent of the Seller (which shall not be unreasonably withheld).

9.1.4. The Buyer shall do nothing which would or might vitiate any policy of insurance or insurance cover which the Buyer may have in relation to such infringement and this indemnity shall not apply to the extent that the Buyer recovers any sums under such policy or cover (which the Buyer shall use its best endeavours to do).

9.1.5. The Seller shall be entitled to the benefit of and the Buyer shall accordingly account to the Seller for, all damages and costs (if any) awarded in favour of the Buyer which are payable by or agreed with the consent of the Buyer (which consent shall not be unreasonably withheld) to be paid by, any other party in respect of any such claim.

9.1.6. Without prejudice to any duty of the Buyer at common such steps as the Seller may reasonably require to mitigate or reduce any such loss, damages, costs or expenses for which the Seller is liable to indemnify the Buyer under this clause.

## **10. Insolvency of buyer**

10.1. This clause applies if:

10.1.1. The Buyer makes any voluntary arrangement with its creditors, becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction).

10.1.2. An Encumbrancer takes possession or a receiver is appointed, of any of the property or assets of the Buyer.

10.1.3. The Buyer ceases or threatens to cease, to carry on business.

10.1.4. If the Buyer causes or is subject to any event with respect to which under the applicable laws of any jurisdiction, has an analogous effect to any of the events specified in clauses 10.1.1 to 10.1.3 above.

10.1.5. The Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the Buyer and notifies the Buyer accordingly.

10.2. If this clause applies then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the Buyer and if the Goods have been delivered but not paid for the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

## **11. General**

11.1. Any notice required or permitted to be given by either party to the other under these Conditions shall be in Writing addressed to that other party at its registered office or principal place of business or such other address as may at the relevant time have been notified pursuant to this position to the party giving notice.

11.2. No waiver by the Seller of any breach of the Contract by the Buyer shall be considered as a waiver of any subsequent breach of the same or any other provision.

11.3. If any provision of these Conditions is held by any competent authority to be invalid or unenforceable in whole or in part the validity of the other provisions of these Conditions and the remainder of the provision in question shall not be affected.

11.4. Any dispute arising under or in connection with these Conditions or the sale of the Goods shall be referred to arbitration by a single arbitrator appointed by agreement or (in default) nominated on the application of either party.

11.5. The Contract shall be governed by the laws of England & Wales and the Buyer agrees to submit to the non-exclusive jurisdiction of the courts of England & Wales.